

# three tier leadership program



**TEAMCORP**  
AUSTRALIA



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Leadership is highly rated by under-resourced in most organisations.

Our current notions of leadership and building teams are often at odds with what the science tells us is most effective, and the Three Tier Leadership (3TL) Program will bridge that gap in your organisation.

Broken into three distinct levels, the program allows development opportunities for all leaders, even if they don't have ambitions of getting to the top.

## Tier One – Emerge

Leadership Discovery and Self Awareness

Fact: Greater self-awareness leads to a better understanding of others.

Aimed at emerging leaders or those who need general leadership skills to engage with people on a day-to-day basis, Tier One develops self-awareness around strengths, weaknesses, communication preferences and personality styles.

Participants will leave Tier One with an understanding of how they work effectively in a team, how they influence others, how to manage up and what is most important to them about leadership.

## Tier Two - Engage

People Management and Building High Performance Teams

Fact: In the 21st Century, we need a different approach to managing people and building and motivating teams.

Creating real clarity for teams around objectives, behaviours and attitudes is a key component of Tier Two, and leaders will leave this stage with an understanding of how to build an environment that creates ownership and commitment from all staff and focus activity so that their teams are most productive.

Leaders will understand their specific leadership styles and they will focus on coaching different personalities and engaging people to do their best work.

## Tier 3 – Inspire

Enduring Motivation and High Performance Culture

Fact: Only 20% of people are fully engaged at work; a further 20% are 'toxically disengaged'.

Transitioning from management to leadership, your people will learn about building vision and strategy that engages people and focuses action. They will learn about managing leadership teams, creating an environment of high performance and building the culture that is needed for high performance for both their team and the organisation.

## Format

Each Tier comprises two days of learning and can be split up into full-day, half-day or two-hour workshops depending on your time availability and needs.

## Fees

Fees are dependent on structure of the program. If run as a two-day workshop, each Tier requires a \$11,700 + GST investment.

This includes all materials, preparation and assessments.

Tony Wilson has spent over fifteen years working with elite performers in business and in sport. Originally a Performance Coach with elite sporting teams throughout Australia and the USA, his ability to help teams reach their potential and create an enduring culture has been a factor in their success. Many corporate leaders throughout Australia now also apply Tony's philosophies with outstanding results. Tony's practical background and degrees is Science and an MBA give him a unique perspective on the science and application of high performance.

“Tony has been an integral part of our success during the last seven years through his willingness to be involved in the development of our team dynamics. He has become a great sounding board for me as a captain and, quite simply, he has taken the Qld Bulls to a new level...”

- Jimmy Maher, former Qld Bulls Captain

